

DRAGONFLY CAPITAL

Company Overview

Dragonfly Capital, founded in 2000, is an investment-banking firm based in Charlotte, NC (USA) that serves the financial and advisory needs of small to middle market companies.

We are dedicated to offering unbiased advice and assistance to our clients regarding private placements, mergers and acquisitions, and other financial assignments.

Dragonfly Capital works with companies across a spectrum of industries, providing dedicated professional assistance to meet the specific needs of the client. Industries include:

- Energy
- Manufacturing/Industrial
- Healthcare
- Business Services
- Retail/Consumer
- Communications/IT
- Sports/Entertainment

See reverse side for select transactions.

Founders & Managing Directors:

Don Millen and Rene Usher



Corporate Finance

Dragonfly Capital structures and raises private financing of debt and equity for companies in need of capital for:

- Internal growth initiatives such as geographic expansion or product-line extension
- External growth such as acquisitions or joint ventures
- Partial liquidity, including financing dividends or leveraged recaps
- Companies seeking to refinance existing debt

We maintain active relationships with over 300 institutional investors, including major private equity and debt investment funds, foreign investors seeking equity investments in the U.S., regional and money-center commercial banks, insurance companies, pension funds, and companies seeking joint ventures. These sources provide capital from equity and equity-linked instruments, to subordinated loans and senior debt, to lease and off-balance sheet financing.

Mergers and Acquisitions

Our principals have more than 25 years experience in representing the owners and management teams of small and middle-market companies. Dragonfly Capital works with clients who desire to sell their business to the institutional or strategic suitors by providing a structured process to advise, market, negotiate, and ultimately sell the business. We also offer similar services to those clients seeking management led buyouts or other buy-side transaction services.

Financial Advisory

Dragonfly Capital provides a range of financial advisory services to management, directors, and business owners for special situations, including:

- Determining optimal capital structure and financing needs
- Evaluating financial alternatives (debt, equity, sale, etc.)
- Ascertaining liquidity options available to shareholders
- Assessing merger, acquisition, and divestiture strategies
- Valuation services and opinions for a broad range of business, estate, and transaction services

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Select Recent Transaction

 <p>\$48,000,000 Sale to Mastec Corporation</p>	<p>Glacial Energy</p> <p>\$25,000,000</p> <p>Subordinated Credit Facility</p>	 <p>\$23,900,000</p> <p>Sale to</p> 
 <p>\$12,500,000</p> <p>Equity Growth Capital</p>	 <p>\$4,200,000</p> <p>Recapitalization/ Equity Growth Capital</p>	 <p>Equity Investment by:</p> 
 <p>Debt Growth Capital</p>	 <p>\$7,000,000</p> <p>Equity Growth Capital</p>	 <p>Acquisition of</p> 
 <p>\$23,000,000</p> <p>Equity Growth Capital / Acquisition Financing</p>	 <p>\$6,000,000</p> <p>Senior Term Note</p> <p>Growth Capital</p>	 <p>\$12,000,000</p> <p>Equity Growth Capital</p>
 <p>Acquisition by</p> 	<p>Dormir, Inc. parent of:</p> <p>MD•SLEEP CARDIO/SOM</p> <p>\$12,000,000</p> <p>Equity Growth Capital</p>	<p>AirDynamics LL</p> <p>Sale to</p> 